



## Goldfarb Capital, LLC

20130 Lakeview Center Plaza Suite 400 Ashburn, Virginia 20147 O: (703) 840-5421

F: (703) 574-8045

https://goldfarbcap.com

## **Company Information**

EIN: 84-2364086

**DUNS**: 117157475

CAGE Code: 8GQU4

### **NAICS Codes:**

manufacturing

236115 New Single-Family Housing
Construction (except For-Sale Builders)
236116 New Multifamily Housing
Construction (except For-Sale Builders)
236210 Industrial Building Construction
236220 Commercial and Institutional
Building Construction
336411 Target drones, aircraft
manufacturing
334511 Radar detectors manufacturing
334511 Radar systems and equipment

# Contacts

For additional information please contact:

Oveda V. Hancock, Business Development Officer ohancock@goldfarbcap.com

La Nard Bradley, CEO, TE, DM <a href="mailto:bb@goldfarbcap.com">bb@goldfarbcap.com</a>

## **Fairfax Crossing Apartments**

Goldfarb Capital has been offered 30 acres for multifamily development on this 256 acre tract at the <u>Potomac Town Center</u> in Ranson, West Virginia. The city of Ranson is offering **\$2MM** in grants for projects north of **\$10MM**.

The landlord, <u>Cohen Siegel Investors</u>, has agree to a joint venture with Goldfarb by forming a special purpose entity to hold and develop 180 units of multifamily housing for Phase I.



https://www.youtube.com/watch?v=S0igr3DxB2A

As this will be an affordable housing project we look to meet the requirements of other programs such as USDA 538.

 Rents for individual units are capped at 30% of 115% of area median income (AMI), adjusted for family size.

The capital structure may include another capital provider in the first or second position. If the WVHDF were to fund the total project the site cost will be about \$10K per unit or \$1.8MM. This includes county impact fees which could be expunged, albeit we prefer to be conservative in our estimates.

#### **Additional Details**

To that end, we also anticipate our vertical will cost to be no more than \$120K per unit. At 180 units this will be \$21.6MM. Once factoring some hard and soft costs the permanent loan we would need from the WVHDF to complete this project will be \$24MM.